

COOPER GREEN



OBJECTIVE

[Click **here** and type objective]

EXPERIENCE

1990–1994 Arbor Shoe Southridge, SC

National Sales Manager

- Increased sales from \$50 million to \$100 million.
- Doubled sales per representative from \$5 million to \$10 million.
- Suggested new products that increased earnings by 23%.

1985–1990 Ferguson and Bardell Southridge, SC

District Sales Manager

- Increased regional sales from \$25 million to \$350 million.
- Managed 250 sales representatives in 10 Western states.
- Implemented training course for new recruits — speeding profitability.

1980–1984 Duffy Vineyards Southridge, SC

Senior Sales Representative

- Tripled division revenues for each sales associate.
- Expanded sales to include mass market accounts.
- Expanded sales team from 50 to 100 representatives.

EDUCATION

1971–1975 Southridge State University Southridge, SC

- B.A., Business Administration and Computer Science.
- Graduated Summa Cum Laude.

INTERESTS

Southridge Board of Directors, running, gardening, carpentry, computers.

TIPS

Select text you would like to replace, and type your information.